

Reser's Construction, LLC

349 SE Croco Rd. Topeka, KS 66607
785-730-3917

To Whom it May Concern:

It is my pleasure, and that of the Reser's Construction team, to recommend LTI Contracting for your upcoming project. Reser's Construction (a subsidiary of Reser's Fine Foods) has just completed work on a new refrigerated processing facility. As you know, large food manufacturers like Reser's have big contracts and the work has to be completed on schedule no matter what. That means we need to hire dedicated problem-solvers who are true team players.

Reser's Construction worked recently with LTI on a similar, new food processing facility in Hillsboro, Oregon, with a sixteen-month schedule. Due to their work, we asked them to come on board for this project, at 320,000 square feet (construction cost \$86.5M), with a twelve-month schedule (we completed 2 days early), we knew we needed LTI on the team. They rearranged their schedule, even not taking on other work, so that they could do this project for us. We did put the project out for bid – our requirements are three bidders per trade, and in looking at the other bidders, LTI was the one who had the technical know-how and ability to crew up that we needed.

Every project has its challenges and every challenge must be met with solutions. The team LTI provided was top-notch. They were very experienced problem-solvers. Our main issue was the panel manufacturer was having issues with color match. Several loads were rejected by the IMP manufacturer, putting our schedule in jeopardy – as you know the lead time on panels can be substantial. We worked as a team with LTI to come up with work-arounds to keep on schedule while still being safe. LTI has long-term relationships with the IMP manufacturer so the closest attention was being paid to our needs.

Their crew comes to work, works hard, works quietly, professionally, and safely, and gets the job done. LTI is our IMP installer of choice on future projects.

Please feel free to call if you have any other questions. My cell is 817-223-0106.

Sincerely,

Karen Benson, Project Manager
Reser's Construction, LLC